

LUXURY TRAVEL ADVISOR

Selling Villas

VIP ACCESS:

Luxury travel advisors reveal their favorite and most-trusted suppliers, and who to call when sending a VIP.

Island Destinations

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Luxury travel advisors
check in with expert
insight on planning the
ultimate villa vacation.

BY LINDSAY LAMBERT

Hotels and resorts may be the most common lodging choice for affluent travelers, but booking luxury villas is quickly gaining momentum. These exclusive abodes are a no-brainer when it comes to arranging a relaxing retreat for a VIP; but a lot of hard work and careful planning must go into booking a villa vacation before your client can completely relax.

Once it's been determined that a villa is truly a suitable choice for a VIP client, the next step is choosing the villa itself—a task most agents